

QUADRANT REAL ESTATE ADVISORS

First Mortgage Loan Program

QUADRANT invested \$1.5 billion across multiple platforms and clients during 2013

Our Borrowers and Intermediary Partners benefit from:

A Seasoned Team with over two decades of investing together

Real Estate Portfolio Lender

Certainty of Execution

Smooth Process

Creative Loan Structures

Competitive Pricing

Quick Closing

Responsive In-House Asset Management Team QUADRANT's loan programs are designed to provide tailored, longterm financing solutions on high quality assets in major markets.

Loan Size: \$10 to \$150 MM

LTV: Up to 75%

DSCR/Debt Yield: Minimum 1.20x; Minimum 7% DY **Pricing:** Market spread over UST; 30/360

Term: 5 to 20+ Years

Amortization: Up to 30 Years; Interest-Only Available

Structure: Fixed Rate; First Mortgage

Recourse: Non-Recourse with standard carve-outs

Fees: PAR + processing fee and refundable deposits

Property Types:

Multifamily

Office

Medical Office

Multi-tenant Industrial Bulk Warehouse

Grocery Anchored and Neighborhood Retail

Student Housing

CBD Parking Garages

Climate Controlled Self Storage

Full Service Hotels

Markets: Top 20 Metros & Select Secondary U.S. Markets

Key Program Features:

• Life Company Process / Portfolio Lender

Early Rate Locks

Prepayment Flexibility

• Forward Rate Locks up to 12 Months, 3 Months Free

• Earn-outs and Future Advances

• Internal A/B and Senior/Subordinate Structures

• Life Company Club Loans



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